

Section 3: Qualification Criteria

This Section 3 (Qualification Criteria) (QLC) provides the criteria and methods that the Owner will be using to evaluate Applications. The information to be provided in relation to each criterion and the definitions of the corresponding terms are included in the respective Application Forms.

The Owner requires Applicants to meet predefined, precise minimum requirements. The method entails setting pass-fail criteria which, if not met by the Applicant, shall result in disqualification.

The criteria adopted relate to characteristics that are essential to ensure satisfactory execution of the contract, once awarded, and are stated in unambiguous terms. Only Applicants who are well qualified to carry out the contract, once awarded, will be prequalified.

An Applicant's capabilities to perform the contracts satisfactorily shall be established based on the following:

1. Eligibility
2. Historical Contract Nonperformance
3. Financial Situation
4. Experience

The Applicants will be evaluated for prequalification based on the criteria specified below. The criteria are the same for all the three contracts. If an Applicant meets the prequalification criteria specified below, the Applicant will be prequalified to bid for all the three contracts. However, contract award will be on the basis of one Bidder one contract.

1. Eligibility

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners / Members Combined	Each Partner / Member	Lead Partner	

1.1. Conflict of Interest

No conflicts of interest in accordance with ITA 4.2 and ITA 4.3.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Application Submission Sheet
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1.2. United Nations Eligibility

Not having been excluded by an act of compliance with a United Nations Security Council resolution in accordance with ITA 4.4 and any sanctions imposed by the Royal Government of Cambodia.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Application Submission Sheet
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2. Historical Contract Nonperformance

2.1 History of Non-performing Contracts

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
Nonperformance of a contract did not occur as a result of contractor default since 1st January 2015.	Must meet requirement	Must meet requirement	Must meet requirement	Not applicable	Form CON-1

2.2 Pending Litigation and Arbitration

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
All pending litigation and arbitration, if any, shall be treated as resolved against the Applicant and so shall in total not represent more than 50 percent of the Applicant's net worth calculated as the difference between total assets and total liabilities.	Must meet requirement	Not applicable	Must meet requirement	Not applicable	Form CON – 1

3. Financial Situation

3.1 Historical Financial Performance

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
<p>Submission of audited financial statements or, if not required by the law of the Applicant's country, other financial statements acceptable to the Owner, for the last 3 financial years (2017, 2018, 2019) to demonstrate the current soundness of the Applicant's financial position. As a minimum,</p> <ul style="list-style-type: none"> i. the Applicant's net worth for the last year, calculated as the difference between total assets and total liabilities should be positive. ii. Debt/Equity ratio (total liabilities divided by total shareholder equity) which is not higher than 1.2. iii. Quick ratio is less than or equal to 1. Quick ratio shall be calculated by dividing current assets (except inventory and prepaid expenses) by current liabilities. 	Must meet requirement	Not applicable	Must meet requirement	Not applicable	Form FIN - 1 with attachments

3.2 Average Annual Turnover

Criteria	Compliance Requirements			Documents	
Requirement	Single	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
<p>Minimum average annual company turnover of US\$ 13,500,000.00 (United States Dollars Thirteen Million and Five Hundred Thousand), calculated as total certified payments received for contracts in progress and/or completed within the last three years (3) (2017, 18 and 19) , divided by three (3) years.</p> <p>This must be evidenced in the form of (a) audited financial accounts; and (b) a certificate issued by a registered accountant (or equivalent); or (c) annual corporate income tax return statements.</p>	Must meet requirement	Must meet requirement	Must meet at least 25% of the requirement	Must meet At least 40% of the requirement	Form FIN – 2

3.3 Capacity to raise finance

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
The Applicant or if the Applicant is a Joint Venture, the Joint Venture Partners must demonstrate that it has the capacity to raise loans and has access to a credit facility of at least US\$ 7,500,000.00 (United States Dollars Seven Million and Five Hundred Thousand) from a domestic universal/commercial bank or an international bank with a subsidiary/branch in Phnom Penh or any international bank recognized by the National Bank of Cambodia.	Must meet requirement	Must meet requirement	Not Applicable	Must meet 60% of the requirement	Form FIN – 3

4. Experience

4.1 Contracts of Similar Nature and Size

Criteria		Compliance Requirements			Documents
Requirement	Single Entity	Joint Venture			Submission Requirements
		All Partners Combined	Each Partner	Lead Partner	
<p>(a) The Applicant, or if the Applicant is a Joint Venture, the Lead Joint Venture Partner should have been in the business of collection and transportation of Municipal Solid Waste for at least 3 years in the last 5 years, on the date of submission of the Prequalification document.</p> <p>AND</p>	Must meet requirement	Not applicable	Not applicable	Must meet requirement	Form EXP – 1
<p>(b) The Applicant demonstrates experience of collection and transportation of municipal solid waste loads of minimum 24,000 (Twenty- Four Thousand) tons per month, in any one contract that have been executed or is under execution in the last 5 years.</p> <p>(a) must be evidenced in the form of contracts, irrespective of size of the contract, for collection and transportation of solid waste clearly outlining the scope of services being provided under the contract (b) must be evidenced with at least one contract that meets the minimum solid waste collection and transportation load requirement.</p>	Must meet requirement	Not applicable	Not applicable	Must meet requirement	Form EXP – 2